

MINUTES OF PRE-PROPOSAL MEETING

PURPOSE OF MEETING : DESIGN, SUPPLY, INSTALLATION, COMMISSIONING AND OPERATION OF REVERSE OSMOSIS PLANT AT BIYAGAMA EXPORT PROCESSING ZONE

DATE OF MEETING : 25 JANUARY 2018 AT 11.00 Hrs

<i>Participants</i>	<i>Acknowledgement of receipt Sign/E-mail address</i>	<i>Date of receipt</i>
BOARD OF INVESTMENT OF SRI LANKA (BOI) Mr. Athula Jayasinghe – Director (Zone) BEPZ Mr. M.P.A Gunawardana – SDD (E/S) BEPZ Mr. D.W.D.P Premarathna – SDD (Finance) BEPZ Mr. S.S Rajapaksha – DD (T/S) H/O Mr. Gamini Gunasinghe- DD (Env) KEPZ Mr. K.D.U Piyalath - DD (E/S) BEPZ Mr. H.Dassanayaka – AD (E/S) KEPZ Mr. M.R.P.K Pinto – TO (E/S) BEPZ <u>OTHERS</u> Representatives of Prospective Bidders	athulaj@boi.lk anandag@boi.lk dumindap@boi.lk sisirar@boi.lk gaminig@boi.lk udulap@boi.lk harendrad@boi.lk	

<i>Item No</i>	<i>Item/Comments/Decision</i>	<i>Action by</i>	<i>Target date</i>	<i>Out come</i>
1.	At the outset, Director (Zone) - BEPZ briefed the purpose of the meeting and explained the scope of work in brief. Further, he explained the requirement to establish a Reverse Osmosis (RO) plant at BEPZ and briefly explained the operational system of Common Waste Water Treatment Plant (CWWTP) of the zone. The treated effluent of CWWTP will be discharged through two maturation ponds to the nearest water stream which ultimately flow into Kelani River.			
1.1	<u>Instructions</u> Proposers are issued with completed two paged Attachment 9.4 - Tolerance Limits for the Discharge of Industrial Waste Water into Inland Surface Waters of the RFP document.			
2.	The participants were then requested to raise questions if any with regard the RFP document. Following questions were raised at the meeting and answered.			
2.1	Q) Are all the 57 enterprises discharging industrial effluent to the Common Waste Water Treatment Plant (CWWTP)? A) Yes. All industries in the zone discharge their waste water including sewage to CWWTP.			

	<p>There are about 25 industries in the zone which discharge their industrial effluent to CWWTP of BEPZ after preliminary treatments.</p> <p>2.2 Q) What is the present daily average quantity of water feeding to the in - let point of RO plant?</p> <p>A) As per the present water consumption pattern the average daily quantity of treated effluent has been worked out to 15000 m³/day.</p> <p>2.3 Q) What are the limitations to be considered for the purification of treated effluent through RO Plant?</p> <p>A) Please refer to attachment 9.3 of the RFP.</p> <p>2.4 Q) Is it possible to provide soil Investigation reports for the proposed sites of the RO plant as it is difficult to design the suitable structures without the basic parameters such as soil bearing capacity etc.?</p> <p>A) Arrangements will be made to provide soil investigation reports giving basic soil parameters.</p> <p>2.5 Request : As the proposal includes designing of a suitable RO, lot of details, information etc. are to be gathered before submission of proposal. As such we would request to extend the dead line for the submission of proposals by another 08 weeks.</p> <p>Answer: Dead line for submission of proposal will be extended upto 19.04.2018</p> <p>Accordingly, under mentioned clauses in the RFP document should be amended as follows.</p> <p>Section 1 – request for proposal (RFP)</p> <p>Page No. 1.1 – Clause 05 – Period for purchasing the RFP documents should be amended as in between 17.01.2018 and 18.04.2018.</p> <p>Page No.1.2 – Clause 08 – Proposal should be valid upto 16.08.2018.</p> <p>Page No.1.2 – Clause 11- The deadline for submission the proposals shall be 1400 hrs on 19.04.2018.</p>			
--	--	--	--	--

	<p>Section 2 – Instructions to proposers DATA SHEET.</p> <p>DS NO. 04 – “Validity of proposal security – 120 days” should be amended as “Validity of proposal security – upto 13.09.2018”.</p> <p>DS No. 05 – Deadline for submitting requests for clarifications/questions should be amended as 05.04.2018.</p> <p>DS NO.11 – Should be amended as follows; <u>Data</u> – Validity of proposal <u>Specific Instruction/ Requirements</u> – Upto 16.08.2018</p> <p>DS No. 12 – Deadline for submission should be amended as 1400 hrs on 19.04.2018.</p> <p>DS No. 17 – Date and time for opening of proposals should be amended as 1400 hrs on 19.04.2018.</p>			
2.6	<p>Q) Can the bidder propose a different Technology other than RO to fulfill the requirement?</p> <p>A) No, Alternative proposals are not accepted as specified in clause no. 16 in section 2: Instructions to proposers in RFP document.</p>			
2.7	<p>Q) Is it possible to obtain laboratory test reports for discharged effluent from CWWTP throughout the previous year monitored by a fully equipped laboratory?</p> <p>A) BOI ensures that the CWWTP effluent is within the tolerance limits as specified in Attachment – 9.4 in the RFP document.</p>			
2.8	<p>Q) What is the “Conditions of Contract” applicable for this proposal?</p> <p>A) Conditions of Contract applicable is “CIDA” (ICTAD).</p>			
2.9	<p>Q) Is it possible to provide a standard Form of Agreement applicable to this proposal?</p> <p>A) Draft of Agreement will be issued after the acceptance of the proposal. Please refer to clause No. 29 of section 2: Instructions to proposers.</p>			

2.10	<p>Q) Are you appointing a consultant to monitor this project?</p> <p>A) Project is monitored by the BOI.</p>			
2.11	<p>Q) What is the present water selling rate to enterprises?</p> <p>A) Present selling price of water to BEPZ Enterprises by BOI is LKR 75.00 per Cubic Meter.</p>			
2.12	<p>Q) Is there any limitations for the rate quoted by the proposer for supply of treated water?</p> <p>A) A competitive rate is expected based on the present selling price of treated water of LKR 75.00 per cubic meter.</p>			
2.13	<p>Q) What is the authority to settle Electricity Bill?</p> <p>A) Ceylon Electricity Board.</p>			
2.14	<p>Q) Is BOI maintaining a secured land fill at BEPZ?</p> <p>A) No.</p>			
2.15	<p>Q) What is the basis of payments for water bills of BEPZ Investors?</p> <p>A) They pay monthly payments to BOI in respect of water usage and payments are to be made within 30 days from the date of invoice.</p>			
2.16	<p>Q) What is the structure applicable to the RFP?</p> <p>A) The successful proposer undertakes to Design, Build, Operate and Transfer the project.</p>			
2.17	<p>Q) Can qualified foreign parties submit the proposals?</p> <p>A) Yes. Please refer to clause No. 6 of Advertisement of RFP.</p>			
2.18	<p>Q) Are the quality standards of Treated Water maintained by BOI?</p> <p>A) Yes.</p>			
2.19	<p>Q) Can zonal enterprises buy water from outsiders?</p> <p>A) Entire industrial water requirement of zonal enterprises are fulfilled by BOI. Sometimes water for only drinking purposes may obtain from outside.</p>			

3.	In addition to the above following clarifications have been requested by some of the interested parties through e-mail.			
3.1	<p>Q) Who will be the contractual party of the contractor? How and when will the contractor be paid?</p> <p>A) BOI is the contractual party of the contractor. Payments will be made on a basis as jointly agreed with the successful proposer and BOI?</p>			
3.2	<p>Q) What is the prequalification criteria to be eligible for submission of proposals?</p> <p>A) Please refer to clause 01 of Advertisement of the RFP document in page 1.1.</p>			
3.3	<p>Q) For how many years the audited financial statements to be submitted with the proposal?</p> <p>A) For a period of five (05) years. Accordingly, Form Fin 1 & Form Fin 2 to be updated in page Nos. 8-1 & 8-2 in the RFP document.</p>			
3.4	<p>Q) Whether any tax exemptions are applicable other than import duty exemption?</p> <p>A) Please refer to clause II of Form Fin – 04 in section 8 (page No. 8.4) of the RFP document.</p>			
3.5	<p>Q) Does the effluent contain any residual organic matters?</p> <p>A) The treated effluent are within the tolerance limits as specified in attachment 9.4 of the RFP document.</p>			
3.6	<p>Q) What type of manufacturing units are anticipated in future to operate within BEPZ and what are their categories of expected effluent?</p> <p>A) Unable to comment on that. However all the treated effluent are within the tolerance limits given. (Attachment 9.4)</p>			
3.7	<p>Q) What are the terms applicable for employment of foreigners and taxation of foreign employees?</p>			

	A) Normal law of the country is applicable.			
3.8	Q) From which authorities the necessary approvals to be obtained to set up the RO plant?			
	A) Authority is BOI.			
3.9	Q) Is there a storage tank for raw water?			
	A) It is upto the proposer to decide. However, two maturation ponds are available at the site.			
3.10	Q) Is there storage tanks for produced water?			
	A) It is upto the proposer to decide.			
3.11	Q) Describe about the availability of power sources? Is there a need to provide an emergency generator?			
	A) That is specified in clause No. 05 section 03: Terms of Reference, page No. 3.2 of the RFP document It is advisable to have a generator to be used in case of an emergency such as power failures etc.			
3.12	Q) Is BOI assisting in obtaining relevant visas for foreign employees deployed in the project?			
	A) Yes, Subject to current visa procedure followed by BOI.			
4.0	After the meeting all the representatives inspected the work sites and respective locations for RO plant.			

07.02.2018
-/gg